One person...
Your generosity changes our community and the world of thousands of people who face the challenges of serious illness and grief. Celebrate the miracles of 2014 with us.

Thank you for making so much possible:
- Increased services in Meeker and Delta
- Expansion into Parachute
- Advancement of the Living with Cancer program in Montrose
- Completion of the Montrose Center for Hope
- Development of a Fruita-centered HopeWest team
- Achievement of a perfect score on our quality survey from the Colorado Department of Health
- Growth of our grief support groups in Grand Junction

We are fortunate to have people, like you, who believe so deeply in our mission. You are part of an extraordinary journey.

We hope you enjoy reading about the profound difference you’ve made in the world.

Chris Launer, Chairman of the Board, 2015

Christy Whitney, President and CEO
Our belief is that every person deserves specialized care. We provide what money can’t buy – love, support and expert medical care when patients and their loved ones need it the most.

- The ability to speak with a nurse 24 hours a day who has specialized training in symptom management. Our nurses advise you right over the phone and, if needed, dispatch a member of the hospice care team to make a home visit in the middle of the night.

- A homelike, family-centered, hospice care center where we help get symptoms under control for the patient, where staffing is one nurse to four patients and where our team remains committed to the comfort of the family.

- Grief support services open to anyone in the community coping with the death of a loved one, whether or not they are in hospice care.

- An experienced and credentialed counselor who will meet with your children at school and at home to help them cope with the serious illness or death of a loved one.

- A volunteer who becomes your best friend, when all of your golfing friends, church friends and card-playing friends are unable to come visit during your illness.

- Physicians specialized, experienced and credentialed in symptom management, who will visit you wherever you are, no matter the time.

Since our inception, our employees have donated nearly half a million dollars back into our community through United Way - more than $38,000 was donated in 2014.

Our staff at the United Way campaign kickoff 2014.
Gifts of time are as unique as those who contribute. Volunteers change our world by...

- Holding the hands of patients in need
- Sharing art and music therapy to patients
- Supporting kids coping with grief
- Providing spiritual care
- Welcoming visitors
- Beautifying our gardens
- Creating a one-of-a-kind shopping experience at Heirlooms for Hospice
- Making our fundraising events special
- Baking cakes for patients’ special celebrations
- and so much more!

Enrich your life and join our team of volunteers. Visit our website to learn more.

People caring for people

People with a passion for helping others make our work possible!

1,258 volunteers gave an amazing 80,332 hours of time last year

Heirlooms for Hospice is a treasured part of the community.

The first location in Grand Junction opened its doors in 2000 – a new store in Montrose followed in 2003, Delta’s store opened in 2013 and ground work was made to launch our sister store, Charmed by Heirlooms, in 2015.

Staffed primarily by devoted volunteers, Heirlooms for Hospice is a distinctive upscale resale store. Volunteers greet customers, make arrangements, display merchandise and even repair donated treasures.

Together our Heirlooms stores raised $207,336 in 2104 to support our mission.

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Transforming lives one family at a time

Hospice Care focuses on alleviating symptoms, relieving pain and making patients comfortable wherever they are – home, hospital, nursing home, assisted living facility or the Hospice Care Center.

But it’s not just the patient who needs caring for…

483 adults found comfort through our community support groups and individual counseling – extending support to those who are grieving

3,459 phone calls were made to grieving family members

34,483 educational newsletters were sent to those coping with loss

“I didn’t have the time to just be with her when I was the only caregiver. HopeWest gave me that time. The nurses understood what was happening to her and to me. They kept her comfortable and there wasn’t anything left undone. They treated us like longtime friends… no, it was like family.”

– Jim Watt

We cared for more than 1,750 hospice patients in 2014.

292 in Delta County

1,040 in Mesa County

263 in Montrose & Ouray Counties

547 patients received care in our Hospice Care Center
The generosity of the people in our communities has supported the advancement of many program innovations designed to meet the needs of those coping with serious illness. These programs simply would not exist without the vision and commitment of our donors.

People with a serious cancer diagnosis aren't sure where to turn – family roles change, children are confused and daily routines are disrupted. The patient needs expert symptom management and the availability of medical care on the spot, no matter the time of day. Families need practical assistance and children need support to cope with this enormous family stress.

Conventional health services just don’t cover all of these needs – not hospitals, home health agencies or cancer centers. Our Living with Cancer program does all this. And much more.

Our nurses have years of training and expertise in cancer care. Our counselors are experienced and trained to work with kids coping with a loved one’s diagnosis. Our staff follow the patient 24 hours a day, in the hospital and at home to assure continuity of care.

In 2014, we served 742 patients in our palliative care programs across the Western Slope.

When hospices first appeared in the 1970s, we experienced the end of life differently than we do today. Many people died of diseases that had a fairly predictable course. Today, people experience chronic illness and decline for years. No one can predict the last months or weeks of life.

Hospice benefits require a six-month prognosis. That is not the case for palliative care. Palliative care is interdisciplinary care focused on symptom relief and setting goals with each individual patient and family to assure the last part of a person’s life is enriched, meaningful and comfortable. Palliative care supports independence and the patient’s ability to remain in their own home.

Unlike most hospice organizations, HopeWest has unique palliative care programs to serve those who do not qualify for hospice. Our Transitions program provides care for those who are seriously ill, but do not have a six-month prognosis. Our Journeys program continues care for those whose condition has stabilized and who have been discharged from hospice care.

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This is more than an envelope. With your generosity, it has the power to transform lives.

Become a committed supporter. Please give a gift today.

You can join our monthly giving club, The Circle of Hope, by returning this envelope, visiting our website or calling (970) 257-2365.

A monthly gift of even $25 has the power to change lives.

We hope you will join us.
HopeWest NextGen Board

Helps Grieving Kids

Our NextGen Board hosted *Spoons Under the Moon*, a unique fundraising event encouraging young professionals’ support of HopeWest. The event raised $22,200 for our HopeWest Kids grief support program, surpassing the goal by more than $17,000 at this inaugural event.

Grand Junction

Above: NextGen Board Co-Chair Denise Green and her husband, Mike, at Spoons Under the Moon 2014.

Left: NextGen Board Member Jami Davis and her husband, Ryan, at Spoons Under the Moon 2014.
The Montrose community came together to help us achieve our dream of a new building for our staff, volunteers and community!

The capital campaign hit its $3 million goal, allowing us to open the Montrose Center for Hope. More than an expanded office where our expert caregivers will coordinate HopeWest care for patients and their families, the Center for Hope will host volunteer training and house our expanded bereavement services for the community’s children, teens and adults facing the heartache of loss.

A Dream Realized

HopeWest Named Non-Profit of the Year

HopeWest in Delta was named Non-Profit of the Year at the Annual Delta Area Chamber of Commerce banquet. There were seven nominees for the award and we were chosen to receive this special honor! This was due in large part to our amazing volunteers and community supporters – thank you for making us such a special part of the Delta community!

Tom Huerkamp was named Delta County Volunteer of the Year! He serves HopeWest as an advisory board member, Foundation Board member, volunteer and much more.

Congratulations!
Plateau Valley

Our team in Plateau Valley and DeBeque sure knows how to throw a party! Spring Swing 2014 didn’t disappoint – and helped the local office raise money to provide hospice and palliative care services atop the Grand Mesa. Volunteers made this event one to remember!

Fruita

The lower valley area is experiencing rapid growth – and the need for HopeWest’s services and programs is growing with it. Over the next year, we hope to open an office to build upon our existing collaborative relationship with Colorado Canyons Hospital and Courtyard Care Center.

We are looking forward to growing our volunteer base in this area so we can reach out to more of our friends and neighbors in need. Visit our website to learn more.

Meeker

Our palliative care program in Meeker served 16 patients last year, bringing an extra level of support for patients and families in need. The community believes in our mission and turned out to help us celebrate and raise funds to continue care in the area. The Halloween-themed event was spectacular and the costumes were unbelievable.

Cindy Price and Melissa Lewis enjoy Spring Swing 2014 – Springtime in the Rockies.

Left: Christine Halandras, Kerri Mosinski and Debbie Cook at Meeker Ball 2014.

Above: The Meeker Ball 2014 Halloween costume contest winners Brad and Melissa Calkins.
Healing
Little Lives

Our HopeWest Kids grief program is one of the most innovative and successful programs of its kind.

From our unique family-centered grief group, Forget-Me-Not, to Healing with Horses, which provides grief exploration through participation with horses, we reach out to any child coping with death.

Through a unique partnership with our local schools we can provide support to kids in their own neighborhood.

Our summer camps allow kids to connect with others who share a common bond. Age-specific camps are held to teach kids how to learn to cope with grief while engaging in fun activities.

Kamerin Johnson’s eyes light up when she talks about her mom. “My mom was really fun and nice – she touched everyone she met. I have great memories of her.” Brain cancer took Kamerin’s mom away from her when she was 11. “When she died I felt mad and sad. I was nervous to go to my first grief group but talking about what’s on your chest, what’s holding you back...at grief group you can let it all go.”

650
HopeWest Kids was there for more than 650 kids coping with death or serious illness in 2014. While we can’t erase their pain, we can help them on their path to healing.

20
in Delta County

466
in Mesa County

104
in Montrose & Ouray Counties

10
Outside Our Service Area

69
kids went to Camp Good Grief to find support and spend the weekend with peers

18
children ages 5 – 8 attended Itty Bitty Camp

7
teens ages 15 – 18 began to heal at Teen Retreat on the Grand Mesa

104
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Statement of Financial Position
for the year ending December 31, 2014

INCOME FROM OPERATIONS

Revenue and Support
Program Services Revenue $31,543,152
Grants & Contributions 2,753,715
Heirlooms for Hospice (net contribution) 207,336
Investment and Other Income 32,808
Total Revenue and Support 34,537,111

Expenses
Hospice Patient Care 25,243,571
Community Programs & Bereavement 1,373,992
Volunteer Program 562,957
Food Services (net cost) 282,337
Adminstrative and General 6,261,398
Fund Raising & Capital Campaign 487,878
Total Expenses 34,212,133

Net Income from Operations 324,978

LIABILITIES AND NET ASSETS

Liabilities
Accounts Payable and Accrued Expenses 3,498,651
Deferred Revenue 129,393
Tax-Exempt Bond Payable 3,865,865
Annuity Payable 84,145
Total Liabilities 7,578,054

Net Assets
Unrestricted Assets 6,741,940
Temporarily Restricted Net Assets 10,746,151
Permanently Restricted Net Assets 12,637
Total Net Assets 17,500,728
Total Liabilities and Net Assets 25,078,782

Investments, Western Colorado and Montrose Community Foundation 53,511
Property, Plant & Equipment, Net 16,283,723
Other Assets 45,606
Total Assets 25,078,782

BALANCE SHEET

Assets
Cash and Cash Equivalents 3,050,673
Investments 711,942
Accounts Receivable, Net 3,871,542
Pledges and Grants Receivable, Net 686,226
Inventory and Prepaid Expense 375,559

The HopeWest 2014 Audited Financial Statements were received by the board with no audit recommendations.

Leadership 2014-2015

Board of Directors
Melody BellCampton
Joe Breman
Janice Burtis (2014)
Sue Conry
Beth Costello, Vice Chair
Brian Davidson, MD
Bradley Feldhaus, Secretary
Mark Francis
Peter Jouflas
Chris Launer, Chair
Mike LeFebre
Kenneth G. Leis
Helen Love
Drew Mayer
Gregory Reicks, D.O.
Tom Sawyer
Barbara Seelye
Jamee Simons
Chris Thomas
Laurel Walters (2014)
Christy Whitney
Todd Young
Les Zetmeir (2014)

Foundation Board
Arlene Baker
Janice Burtis
Kaye Carlson (2014)
William H. T. Frey
Kathy Hall, Vice Chair
Rob Hanson
Debbie Horwitz
Tom Huerkamp
Steve Irion (2014)
James (Jim) Kitchell
Helen Love, Chair
Gaylene Thompson
Clay Tufly
Evan Walton
Christy Whitney
Todd Young
Thank you for generously contributing to the printing of this report.

We are who you have helped us to be. You have changed the world through your generosity.

HopeWest Annual Report 2014