Owned by the
COMMUNITIES WE SERVE
Defined by the
PEOPLE WHO CONTRIBUTE
Dear Friends,

Thank you for being part of HopeWest’s extraordinary journey.

Although aging, illness, death and even grief are a natural part of life, no one should ever experience them alone.

By offering compassion, comfort, healing, courage and hope, you help us help families and loved ones navigate this complex road.

Every day at HopeWest, we are fortunate to see the magic of our community coming together to support those in need – it’s the people donating their time, wisdom, resources and spirit that makes us who we are and motivates us to set the standard for the extraordinary care we believe each individual deserves.

With your collaboration and cooperation, we continue to be the leading resource for people dealing with aging, serious illness and grief on the Western Slope.

Christy Whitney Borchard
President & CEO

We are dedicated to profoundly changing the way our community experiences aging, serious illness and grief – one family at a time.

Exceptional Leadership

HopeWest Board of Directors
Melody BellCampton • Joseph Breman • Sue Conry
Beth Costello, Vice Chair • Brian Davidson, M.D.
Mark Francis • Peter Jouflas • Chris Launer, Chair
Mike LeFebre • Ken Leis • Drew Mayer, Secretary
Donald Nicolay, M.D. • Gregory Reicks, D.O.
Tom Sawyer • Barbara Seelye • Laurel Walters
Christy Whitney Borchard • S. Todd Young • Les Zetmeir

Foundation Board
Lisa Bickley • Janice Burtis • Kaye Carlson
Lori Dean • Bradley (Brad) Feldhaus
William H. T. Frey • Kathy Hall, Chair • Debbie Horwitz
Susan Hughes • C. Niki Hunn-Beightel
Gaylene Thompson • Evan Walton • Heidi Westcott
S. Todd Young, Vice Chair • Christy Whitney Borchard
YOUR GENEROSITY enabled HopeWest to care for MORE THAN 1,800 Patients in 2016.

Hospice Care at HopeWest is different than any other hospice across the country. We focus on the entire family. Even before a patient has been admitted to hospice care, we offer choices and control to both the patient and family facing serious illness. During this cherished time, we recognize that as much as patients need support from loved ones and our staff, caregivers also need support from HopeWest.

We are committed to giving our patients the best possible care. We often hear that it takes a special person to work in hospice and we purposely employ those we know will ensure that social, spiritual and psychological needs of our patients are met.

We provide expert care led by physicians specialized, experienced and credentialed in hospice and palliative medicine who will visit patients wherever they are, no matter the time. Our goal is care–excellence with a customized plan to meet the needs of each patient we serve.

99% of patient families would recommend HopeWest to others.

Families enter the door of the HopeWest Hospice Care Center often feeling unsure and helpless. Our care team is ready to respond to the needs of patients who can no longer be at home and would rather not be hospitalized.

The Care Center provides a homelike, family-centered environment where symptoms are managed for the patient, where staffing is one nurse to four patients and where our team remains committed to the comfort of the family. Even the family pet is welcome!

Through YOUR SUPPORT, HopeWest was able to provide meaningful CARE AND COMFORT to 611 patients & families in the Hospice Care Center.

98% of families reported that Physicians and Nurses treated patients with respect and courtesy.
THE FIRST DAY OF SCHOOL, a band concert, scoring a touchdown, getting married – these are all instances a child who has lost a loved one may experience with intense feelings of grief.

At HopeWest Kids, our goal is to find a way to help each and every child on their path to healing through teaching coping skills, increasing social connection and letting them know it’s okay to talk about their loved one.

Without the support of HopeWest Kids, children won’t know how to express or cope with their grief. This can lead to difficulty in school, lashing out, becoming destructive or lacking social skills.

HopeWest Kids is only possible through the support of our communities. Our programs offered across the Western Slope include family-centered grief groups, equine therapy, school grief groups, summer camps, art therapy and so much more.

WITH YOUR HELP, HopeWest Kids was there for MORE THAN 600 KIDS last year.

“I felt broken and lost. Being at camp helped me finally find peace with my loss.” – Mar, 13 years old

HOPEWEST KIDS

T

THE FIRST DAY OF SCHOOL, a band concert, scoring a touchdown, getting married – these are all instances a child who has lost a loved one may experience with intense feelings of grief.

At HopeWest Kids, our goal is to find a way to help each and every child on their path to healing through teaching coping skills, increasing social connection and letting them know it’s okay to talk about their loved one.

Without the support of HopeWest Kids, children won’t know how to express or cope with their grief. This can lead to difficulty in school, lashing out, becoming destructive or lacking social skills.

HopeWest Kids is only possible through the support of our communities. Our programs offered across the Western Slope include family-centered grief groups, equine therapy, school grief groups, summer camps, art therapy and so much more.

WITH YOUR HELP, HopeWest Kids was there for MORE THAN 600 KIDS last year.

“I felt broken and lost. Being at camp helped me finally find peace with my loss.” – Mar, 13 years old

Impact By The Numbers

More than 600 children and teens were helped by HopeWest Kids last year.

384 individual counseling sessions were held.

74 School grief groups were held during school hours.

41 Children and teens participated in equine therapy groups.

78 Children and teens participated in HopeWest camps or retreats.

215 HopeWest Kids participants experienced the loss of a parent.
Last year, 1,300 HopeWest VOLUNTEERS dedicated 81,000 hours of their time to OUR COMMUNITIES. Gifts of time are as unique as those who contribute. Volunteers help people and change our world by:

- Being a companion to patients who don't have family/friends nearby
- Facilitating art and music therapy with patients
- Supporting kids coping with grief
- Providing spiritual care
- Welcoming visitors at the Hospice Care Center
- Beautifying our gardens
- Making fundraising events special
- Creating a one-of-a-kind shopping experience at Heirlooms for Hospice
- Sharing the joy of pets with patients

And so much more!

“One person’s generosity has the power to inspire hope in others. The Circle of Hope, our monthly giving club, helps us be there every day for those facing aging, serious illness and grief. Our donors make a difference!”

“It feels good to contribute to the mission of HopeWest. As a volunteer, I know I serve a purpose for the whole organization.”

- Bob Thome, HopeWest Heirlooms & Tanglewood Gardens Volunteer
Unlike most hospice organizations, HopeWest has unique palliative care programs that ensure no patient who is suffering from a serious illness is turned away from care.

**Living with Cancer** provides patients with expert symptom management, the availability of medical care no matter the time of day and practical assistance to help children and spouses with the stress of the situation.

Our **Journeys program** continues care for those whose condition has stabilized and who have been discharged from hospice care.

Our **Transitions program** provides care for those who are seriously ill but do not have a six-month prognosis – required by Medicaid to be hospice eligible.

Our patient, Laurie stopped seeing physicians due to healthcare costs before she was referred to the Transitions program. When a nurse and social worker at HopeWest helped her qualify for Medicaid and disability benefits, it was possible for her to begin regular visits with a pulmonologist and primary physician. “This program saves lives,” a grateful Laurie said. “It’s not just medical care.”

**GRIEF SUPPORT**

HopeWest adult grief support services reach far beyond hospice families. Some seek us out, others are referred, but each and every person or family we support is looking for something similar – knowing they are not alone.

After the death of his wife, John started participating in several of HopeWest's grief programs. He came from a very large, close family, but he soon realized after a little time passed, people move on with their lives.

“...no one seemed to call anymore except HopeWest, they care.”

Grateful for the care and support from his HopeWest team, John said, “I couldn’t recommend this more to others. I don’t know where I would be without HopeWest.”

Through community support groups, individual counseling and connecting in smaller groups,

**Hopewest was able to EXTEND SUPPORT TO 538 ADULTS struggling with the loss of a loved one.**

Because of you, **426 PATIENTS** were helped with **PAIN & SYMPTOM MANAGEMENT** through these programs.
The Communities We Serve

GRAND JUNCTION

The pavilion at the Care Center campus was completed late last year. This addition has already been put to good use for memorial and fundraising events, Light up a Life and it provides extra patio seating for Spoons!

MONTROSE

Gardens at the Montrose Center for Hope will take your breath away. Thank you to our amazing volunteers who spend hours keeping our gardens beautiful!

DELTA

Our Delta office employees traveled 201,895 miles caring for nearly 400 patients and families last year through our hospice, palliative care and grief support programs – some located in the most rural parts of Delta county. This distance would make it possible for someone to circle the earth more than 8 times! While our Delta employees didn’t exactly travel the world, they did, in fact, make a difference in the world of the lives they touched.

PLATEAU VALLEY

The annual Spring Swing event was a success! Thank you to our employees, volunteers and donors for making this event so memorable. Funds raised from this event support hospice and palliative care in Plateau Valley and DeBeque.

MEEKER

Our palliative care program in Meeker served 18 patients last year, bringing an extra level of support for patients and families in need. Children and teens were able to access individual/family counseling, school based grief groups and summer grief camps through HopeWest Kids. The community rallies around our program and helps support our mission in many ways.
How your contributions make a difference:

$537,300 supported 100% of the HopeWest Kids budget
$413,500 supported 73% of the Palliative Care budget
$1,359,500 supported our Hospice Programs
$286,000 supported our Adult Grief Programs

Thank you for all you make possible!

Financials

We are defined by the people who contribute to our success through philanthropy. Individuals who donate are the people who create everyday miracles throughout our community.

In 2016, 92% of our total budget of $35,589,899 came from Medicare and Insurance. 8% came from donations and supporting businesses.

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>$254,500</td>
</tr>
<tr>
<td>Events</td>
<td>$819,100</td>
</tr>
<tr>
<td>Memorial Donations</td>
<td>$350,000</td>
</tr>
<tr>
<td>Other Donations</td>
<td>$649,600</td>
</tr>
<tr>
<td>Heirlooms Stores</td>
<td>$287,300</td>
</tr>
<tr>
<td>Wills and Estates</td>
<td>$178,800</td>
</tr>
<tr>
<td>Circle of Hope</td>
<td></td>
</tr>
<tr>
<td>Monthly Giving</td>
<td>$57,000</td>
</tr>
</tbody>
</table>

Thank you!

Sip, Shop and Dine to support HopeWest

Our unique retail outlets help support our mission through the generosity of the communities we serve. More than $287,300 was raised last year by these retail entities to help support HopeWest.

Heirlooms for Hospice consists of three upscale resale stores where merchandise changes daily with the help of generous donations and volunteers.

Charmed by Heirlooms features Chalk Paint® by Annie Sloan, classes to help you transform your furniture or kitchen cabinets into your own masterpiece, as well as beautiful pieces that have been given new life by our talented volunteer artisans.

Spoons bistro & bakery uses only the freshest ingredients, many of which are locally sourced. A meal at Spoons is delicious, plus you can dine on our spacious patio and even enjoy a glass of wine from Two Rivers Winery.

Artful Cup offers a historic home with beautiful gardens to enjoy while sipping on a fresh cup of coffee or tea. Both Spoons and Artful Cup offer the most unique gift items in town.
We are dedicated to profoundly changing the way our community experiences aging, serious illness and grief – one family at a time.